

# جدوى للإستثمار Jadwa Investment

#### Saudi Chartbook

#### Summary

**Real Economy:** Cash withdrawals from ATMs and POS transactions showed a downward trend. The non-oil PMI also edged downwards, albeit marginally, but remains in expansionary mode.

**Government Finance:** The net monthly change to government accounts with SAMA declined by SR5.8 billion month-on-month.

**SAMA Foreign Reserve Assets:** SAMA FX reserves fell to \$485 billion in September with the pace of declines accelerating in recent months. Looking ahead, the \$12.5 billion international sovereign bond, issued at the end of September, should help alleviate the pressure on FX reserve withdrawals in the next few months.

**Inflation:** Prices in September were down by 0.1 percent year-onyear, continuing the deflationary trend since the beginning of 2017.

**Balance of Payments:** Q2 2017 data showed the current account surplus narrowing quarter-on-quarter but still remaining positive, at \$1.1 billion. Meanwhile, total remittances fell to their lowest in four years, at \$8.2 billion, with average remittances per worker declining for the second consecutive quarter.

**Real Estate:** Real estate prices improved quarter-on-quarter in Q3 2017, but remain in the negative territory year-on-year, down 6 percent.

**Oil - Global:** Increasing optimism related to a possible rolling-over of OPEC cuts in an upcoming meeting saw Brent crude oil prices rise to \$60 per barrel (pb) at the end of October.

**Oil - Regional:** Saudi Arabia's continued commitment to OPEC resulted in crude oil production being flat month-on-month in September.

**Exchange Rates:** The US dollar gained against most currencies during October as investor's anticipated that the US Federal Reserve would raise interest rates by 25 basis points (bps) in a meeting in early November.

**Stock Market:** TASI declined by almost 4 percent month-on-month in October, as investors' remained cautious during listed companies third quarter results.

**Sectorial Performance:** In line with the weaker performance of TASI as a whole, all but one sector exhibited negative performance during October.

**Future Investment Initiative:** During the Future Investment Initiative forum in Riyadh last week, a number of major announcements were made relating to Saudi Arabia's sovereign wealth fund, the Public Investment Fund (PIF).

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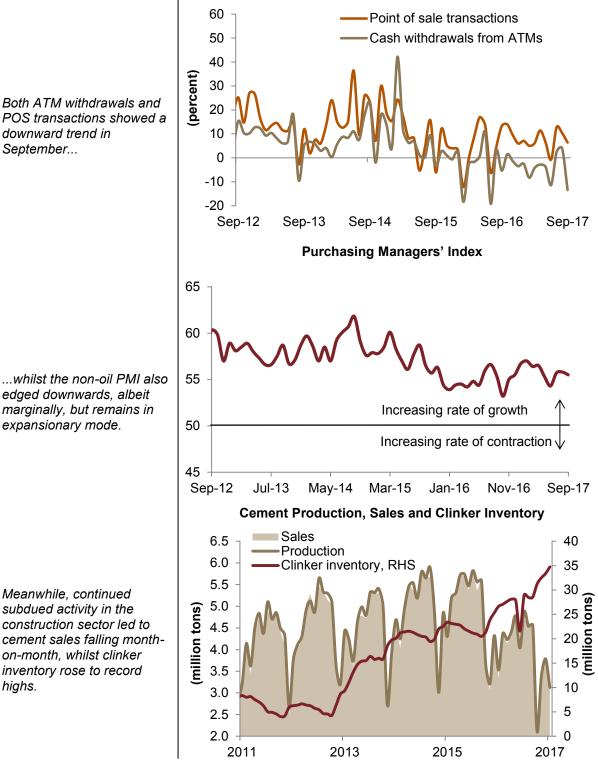
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#### **Real Economy**

Economic indicators worsened during September. Cash withdrawals from ATMs and POS transactions showed a downward trend. The non-oil PMI also edged downwards, albeit marginally, but remains in expansionary mode. Meanwhile, continued subdued activity in the construction sector led to cement sales falling month-on-month, whilst clinker inventory rose to record highs.

> Indicators of Consumer Spending (year-on-year change)



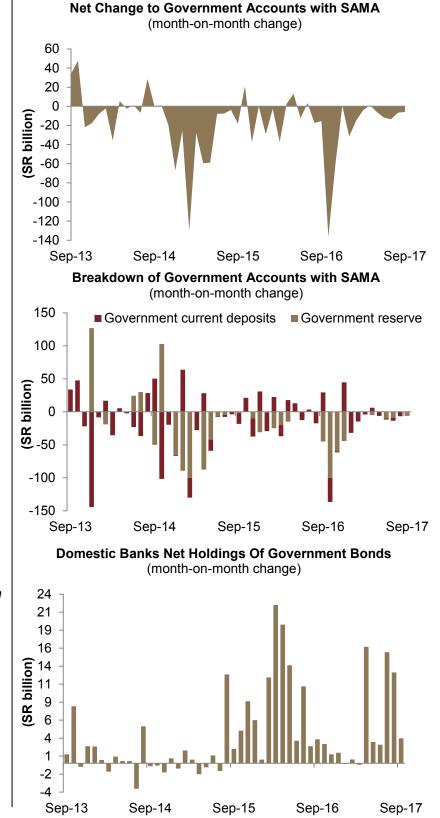
downward trend in September...

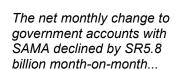
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#### **Government Finance**

The net monthly change to government accounts with SAMA declined by SR5.8 billion month-on-month in September. Meanwhile, domestic banks net holdings of government debt rose by SR3.4 billion in September despite the government issuing a SR7 billion sukuk during the same month. The lower figure may reflect bond holdings by local non-banks, such as pension funds.





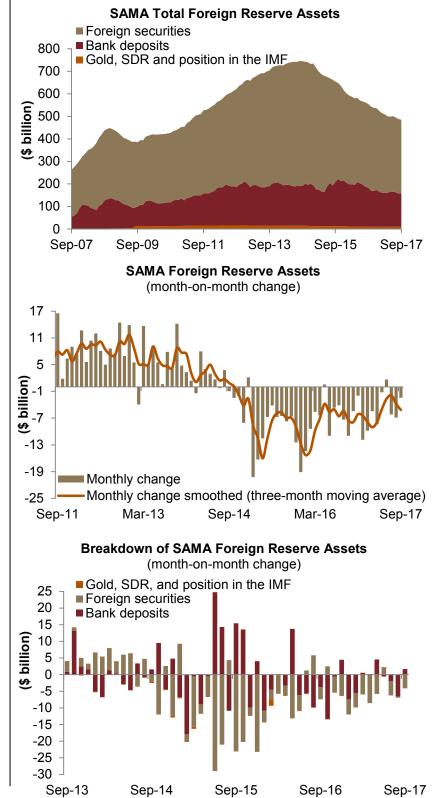
...with the change mainly due to a decline in government reserves, by SR4.7 billion.

Meanwhile, domestic banks net holdings of government debt rose by SR3.4 billion in September despite the government issuing a SR7 billion sukuk. This may be due to government bond holdings by local nonbanks. Local sukuk issuances are expected to continue in the foreseeable future, according to the *qovernment's debt* management office, with the government issuing SR10 billion in October.



## **SAMA Foreign Reserve Assets**

SAMA FX reserves fell to \$485 billion in September. In month-onmonth terms, reserves fell by \$2.4 billion, with the pace of declines accelerating in recent months. Looking ahead, the \$12.5 billion international sovereign bond, issued at the end of September, should help alleviate the pressure on FX reserve withdrawals in the next few months.



SAMA FX reserves fell to \$485 billion in September.

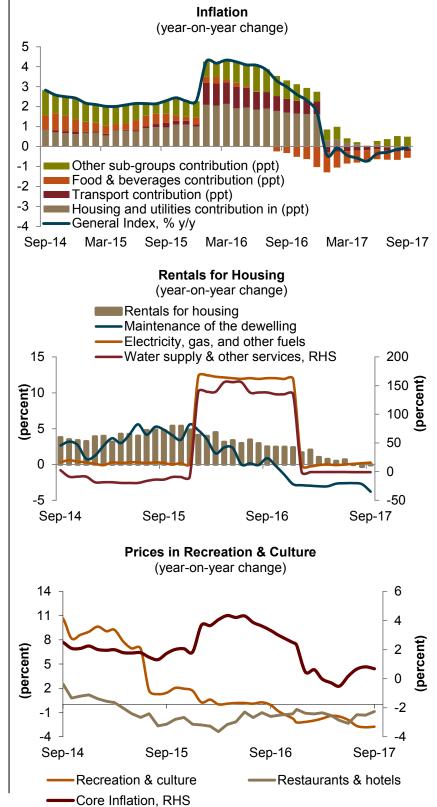
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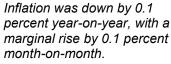
Looking ahead, the \$12.5 billion international sovereign bond, issued at the end of September, should help alleviate the pressure on FX reserve withdrawals in the next few months.



#### Inflation

Prices in September were down by 0.1 percent year-on-year, continuing the deflationary trend since the beginning of 2017. On a month-on-month basis, the index increased by 0.1 percent. The housing segment has been trending lower recently. During Q3, rental for housing moved into a deflationary trend, with year-on-year declines seen in three consecutive months.





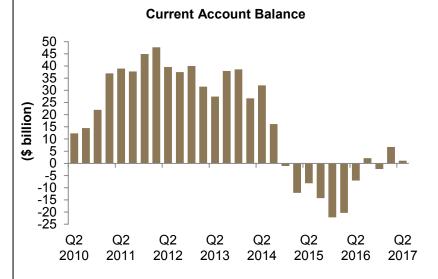
Lower prices are seen in the housing sector, which has been affected by lower rentals and lower maintenance prices.

There has also been a continuous 2-year decline in prices of recreation & culture, and restaurants & hotels.



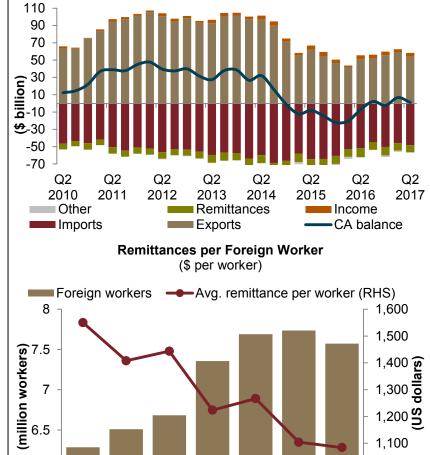
#### **Balance of Payments**

Q2 2017 data showed the current account surplus narrowing quarteron-quarter, but still remaining positive at \$1.1 billion. The continued surplus was due to a yearly increase in export values and a decline in the Kingdom's import bill. Meanwhile, total remittances fell to their lowest in four years at \$8.2 billion, with average remittances per worker declining for the second consecutive quarter.



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**Breakdown of the Current Account Balance** 



1,000

The continued surplus was due to a yearly increase in export values and a decline in the Kingdom's import bill.

Meanwhile, total remittances fell to their lowest in four years, at \$8.2 billion, with average remittances per working declining for the second consecutive quarter. Going forward, the introduction of expat dependency fees, since July 2017, could lead to a rise in the number of expat dependents being repatriated and, concurrently, a rise in remittances.

6

H1

2015

H2

2015

H1

2016

Q3

2016 2016

Q4

Q1

2017

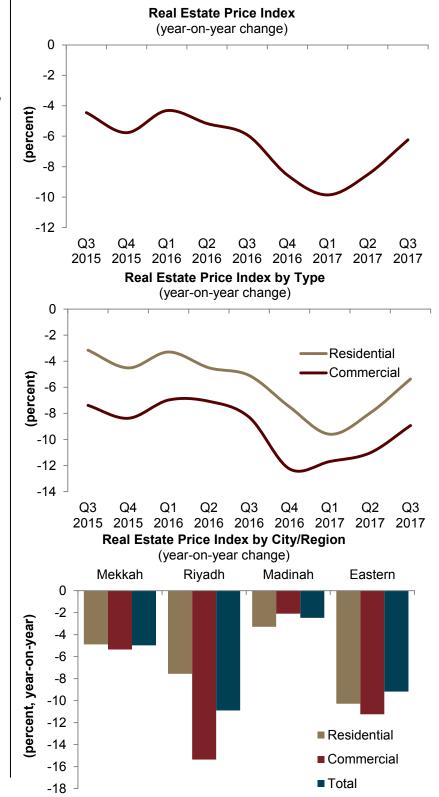
Q2

2017



#### **Real Estate**

Real estate prices improved quarter-on-quarter in Q3 2017, but remain in negative territory year-on-year, down 6 percent. Despite the negative annual performance, residential real estate prices showed better performance than the commercial segment on a month-on-month basis. Riyadh continues to see the worst performance among major regions in Q3, down by 11 percent yearon-year.



Real estate prices improved quarter-on-quarter in Q3 2017, but remained in the negative territory year-onyear.

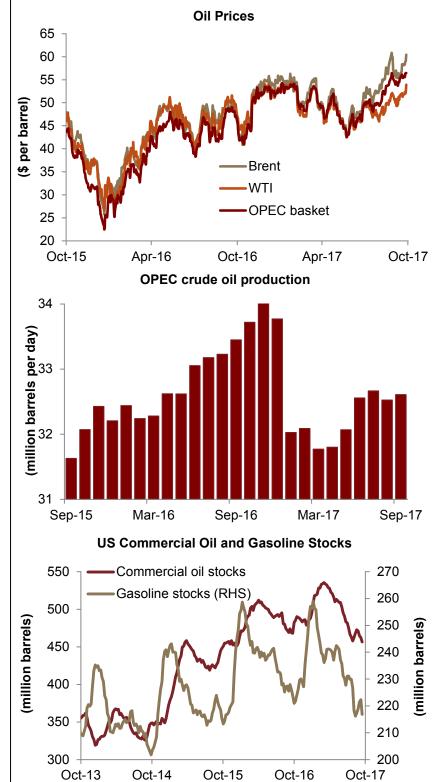
Residential real estate prices showed better performance than the commercial segment on a month-on-month basis.

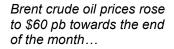
Riyadh continues to see the worst performance among major regions in Q3, down 11 percent year-on-year.



### Oil - Global

Increasing optimism related to a possible rolling-over of OPEC cuts in an upcoming meeting saw Brent crude oil prices rise to \$60 per barrel (pb) at the end of October. Despite this, Brent oil prices showed no change month-on-month, at an average of \$57 pb. Meanwhile, WTI prices rose 3 percent month-on-month after data continued to show declines in US commercial oil stocks.





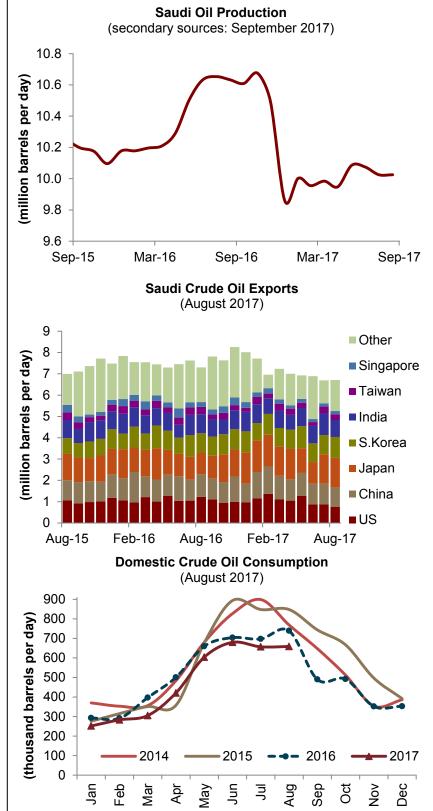
...as optimism builds over a possible extension in OPEC production cuts during an upcoming meeting.

WTI prices also benefitted as US commercial oil and gasoline stocks continued to fall after hitting a peak earlier in the year.



## Oil - Regional

Saudi Arabia's continued commitment to OPEC cuts resulted in crude oil production being flat month-on-month in September. Latest available data shows that Saudi crude oil exports were flat month-on -month in August. Provisional data for September and October show some rises in Saudi oil exports, as is usually the case following a drop in domestic consumption after peak summer demand.



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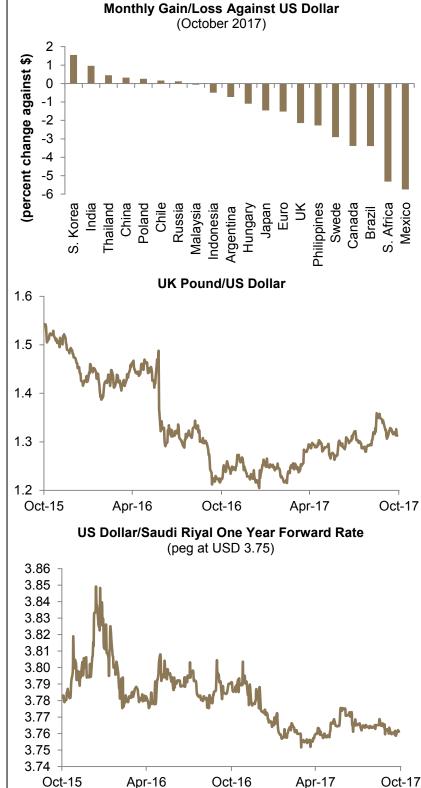
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#### **Exchange Rates**

The US dollar gained against most currencies during October as investor's anticipated that the US Federal Reserve would raise interest rates by 25 basis points (bps) in a meeting in early November. The dollar also rose against the UK pound, which continues to suffer from volatile trading related to ongoing Brexit negotiations. Meanwhile, the Saudi riyal one year forward rate remains close to its US dollar peg at 3.75.



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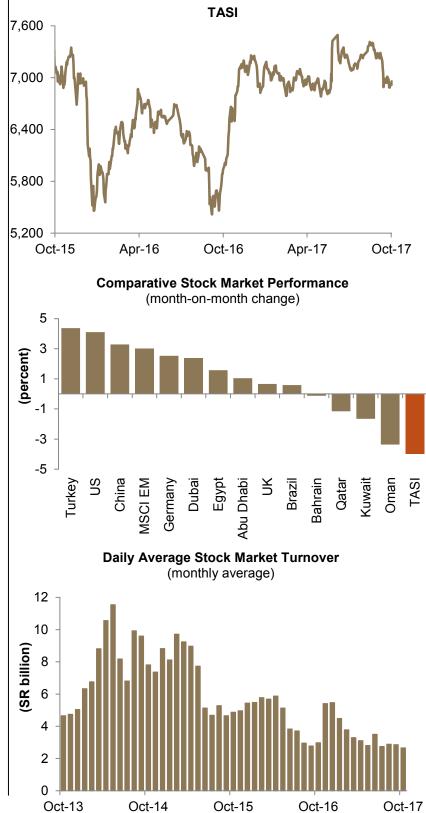
The dollar also rose against the UK pound, which continues to suffer from volatile trading related to ongoing Brexit negotiations.

Meanwhile, the Saudi riyal one year forward rate remains close to its US dollar peg at 3.75, with the governor of Saudi Arabia's central bank recently saying that the Kingdom would stick to the currency peg.



#### **Stock Market**

TASI declined by almost 4 percent month-on-month in October, as investors' remained cautious during listed companies third quarter results. The weaker performance of the Saudi equity market was similar to a trend seen across a number of GCC markets, whilst other emerging markets performed marginally better. The weaker performance of TASI was also reflected in lower monthly turnover.



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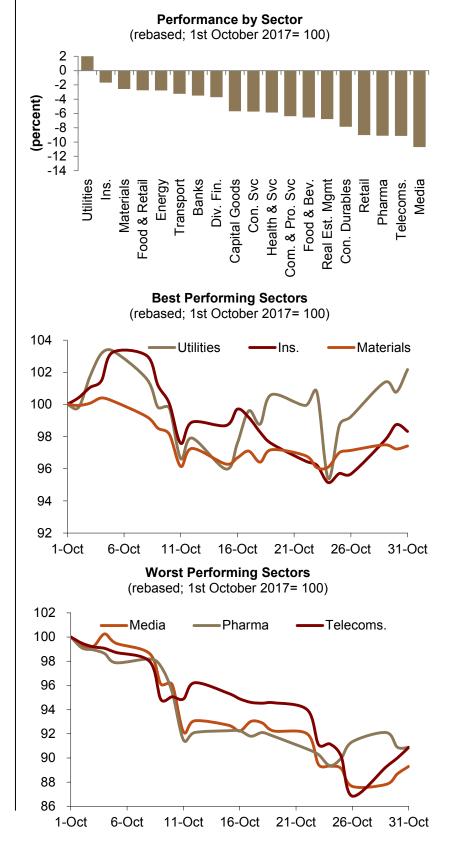
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The weaker performance of TASI was also reflected in lower monthly turnover during October.



#### **Sectorial Performance**

In line with the weaker performance of TASI as a whole, all but one sector exhibited negative performances during October. Whilst utilities was up marginally during the month, insurance and materials showed the least worst performance. The worst performing sector was media.



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Whilst utilities was up marginally during the month, insurance and materials showed the least worst performance.

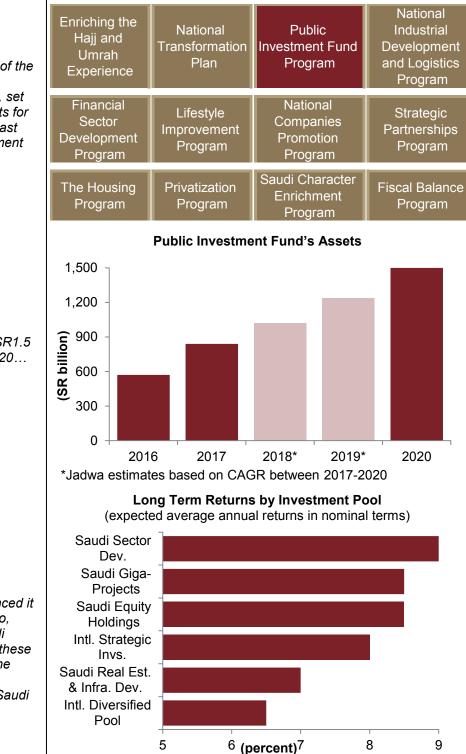
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#### **Future Investment Initiative**

During the Future Investment Initiative forum in Riyadh last week, a number of major announcements were made relating to Saudi Arabia's sovereign wealth fund, the Public Investment Fund (PIF). PIF, which forms one of the 12 Vision (2030) Realization Programs, set out a number of targets for 2020 and beyond, which included investing in the development of a mega-city called "Neom".

#### **Vision Realization Programs**



PIF, which forms one of the 12 Vision (2030) Realization Programs, set out a number of targets for 2020 and beyond, at last week's Future Investment Initiative forum.

Aside from reaching SR1.5 trillion in assets by 2020...

...the PIF also announced it would be investing into, amongst others, Saudi giga-projects. One of these giga-projects will be the new mega city called "Neom" in northwest Saudi Arabia.

#### Key Data\*

Nominal GDP UNITY		2010	2011	2012	2013	2014	2015	2016	2017F	2018F
(\$ billion) 527 671 736 747 756 654 646 700 749   (% change) 22.8 27.4 9.6 1.5 1.3 -13.5 -1.2 8.2 7.1   Real GDP (% change)   Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 2.8 0.6 1.5   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.6 1.1   Non-oil government 7.4 8.4 6.3 5.1 3.7 7.7 4.11 1.7 -0.9 0.8   Oil indicators (average)   Trati 5.0 10.0 5.4 2.7 3.7 4.11 1.7 -0.9 0.8   Oil indicators (average)   Brent (\$\b) 80 112 112 110 99 52 43 52 56   Saudi (\$\b) 78 10.4 106 519 49 41 49 52   Production (million b/d)	Nominal GDP									
(% change) 22.8 27.4 9.6 1.5 1.3 -1.3.5 -1.2 8.2 7.1   Real GDP (% change)   Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -2.8 0.6   Non-oil private sector 10.5 8.1 5.6 7.0 5.4 3.41 0.1 0.6 1.1   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.8 0.5   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 -0.9 0.8   Oil indicators (average)   Brent (%b) 80 112 112 110 99 52 43 52 56   Saudi (%b) 78 10.4 106 10.4 96 49 41 49 52   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.6 519   Government expenditure* 654 838 916 994 1,1	(SR billion)	1,976	2,517	2,760	2,800	2,836	2,454	2,424	2,623	2,809
Real GOP (% change) 0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -2.8 0.6   Non-oil private sector 10.5 8.1 5.6 7.0 5.4 3.41 0.1 0.6 1.1   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.8 0.5   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 -0.9 0.8   Oil indicators (average) Brent (\$/b) 80 112 112 110 99 52 43 52 56   Saudi (\$/b) 78 10.4 106 104 96 49 41 49 52   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 100 10.1   Budget balance 88 280 331 162 -96 -383 -416 -197 -80   (% GDP) 4.4 11.1 12.0 5.8 -3.4 -15.6 -17.2 -7.5 -2.9	(\$ billion)	527	671	736	747	756	654	646	700	749
Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -2.8 0.6   Non-oil private sector 10.5 8.1 5.6 7.0 5.4 3.41 0.1 0.6 1.1   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.8 0.5   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 -0.9 0.8   Oil indicators (average) B 112 112 110 99 52 43 52 56   Saudi (\$/b) 78 104 106 104 96 49 41 49 52   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.0 10.1   Budgetbalance Res 838 916 994 1,140 999 936 890 948   Budgetbalance 742 1,118 1,247 1,16 5.4 3.4 156 -17.2 7.5 -2.9 3.5 <	(% change)	22.8	27.4	9.6	1.5	1.3	-13.5	-1.2	8.2	7.1
Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -2.8 0.6   Non-oil private sector 10.5 8.1 5.6 7.0 5.4 3.41 0.1 0.6 1.1   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.8 0.5   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 -0.9 0.8   Oil indicators (average) B 112 112 110 99 52 43 52 56   Saudi (\$/b) 78 104 106 104 96 49 41 49 52   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.0 10.1   Budgetbalance Res 838 916 994 1,140 999 936 890 948   Budgetbalance 742 1,118 1,247 1,16 5.4 3.4 156 -17.2 7.5 -2.9 3.5 <										
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Brent (\$\mathcal{s}\mathcal{b}) 80 112 112 110 99 52 43 52 56   Saudi (\$\mathcal{s}\mathcal{b}) 78 104 106 104 96 49 41 49 52   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.0 10.1   Budgetary indicators (SR billion) 742 1,118 1,247 1,156 1,044 616 519 693 688   Government revenue 742 1,118 1,247 1,160 1,044 616 519 693 688   Budget balance 88 280 331 162 -96 -383 -416 -197 -80   (% GDP) 4.4 11.1 12.0 5.8 -3.4 -15.6 -17.2 -7.5 -2.9   Gross public debt 167 135 99 60 44 142 317 450 515   (% GDP) 8.5 5.4 3.6 2.1 1.6 5.8 131 17.2	Oil indicators (average)									
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Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.0 10.1   Budgetary indicators (SR billion) 742 1,118 1,247 1,156 1,044 616 519 693 868   Government expenditure* 654 838 916 994 1,140 999 936 809 948   Budget balance 88 280 331 162 -96 -383 -416 -197 -80   (% GDP) 4.4 11.1 12.0 5.8 -3.4 -15.6 -17.2 -7.5 -2.9   Gross public debt 167 135 99 60 44 142 317 450 515   (% GDP) 8.8 3.7 2.9 3.5 2.7 2.2 3.4 -0.1 5.2   Inflation (% change) 3.8 3.7 2.9 3.5 2.7 2.2 3.4 -0.1 5.2   SAMA base lending rate (%, end year) 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0										
Budgetary indicators (SR billion)   742   1,118   1,247   1,156   1,044   616   519   693   868     Government expenditure*   654   838   916   994   1,140   999   936   890   948     Budget balance   88   280   331   162   -96   -383   -416   -197   -80     (% GDP)   4.4   11.1   12.0   5.8   -3.4   -15.6   -17.2   -7.5   -2.9     Gross public debt   167   135   99   60   444   142   317   450   515     (% GDP)   8.5   5.4   3.6   2.1   1.6   5.8   131   17.2   18.3     Monetary indicators (average)   8.5   5.4   3.6   2.1   1.6   5.8   131   17.2   18.3     SAMA base lending rate (%, end year)   2.0   2.0   2.0   2.0   2.0   2.0   2.0   2.0   2.0   2.0   2.0   2.0										
Government revenue7421,1181,2471,1561,044616519693868Government expenditure*6548389169941,140999936890948Budget balance88280331162-96-383-416-197-80(% GDP)4.411.112.05.8-3.4-15.6-17.2-7.5-2.9Gross public debt167135996044142317450515(% GDP)8.55.43.62.11.65.813.117.218.3Monetary indicators (average)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.0 <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		•								
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Budget balance 88 280 331 162 -96 -383 -416 -197 -80   (% GDP) 4.4 11.1 12.0 5.8 -3.4 -15.6 -17.2 -7.5 -2.9   Gross public debt 167 135 99 60 44 142 317 450 515   (% GDP) 8.5 5.4 3.6 2.1 1.6 5.8 13.1 17.2 18.3   Monetary indicators (average) 8.5 5.4 3.6 2.7 2.2 3.4 -0.1 5.2   SAMA base lending rate (%, end year) 2.0	Government revenue	742	1,118	1,247	1,156	1,044	616	519	693	868
Normal4.411.112.05.8-3.4-15.6-17.27.5-2.9Gross public debt167135996044142317450515(% GDP)8.55.43.62.11.65.813.117.218.3Monetary indicators (average)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.01.01.11.11.11.11.11.11.11.1 </td <td>Government expenditure*</td> <td>654</td> <td>838</td> <td>916</td> <td>994</td> <td>1,140</td> <td>999</td> <td>936</td> <td>890</td> <td>948</td>	Government expenditure*	654	838	916	994	1,140	999	936	890	948
Gross public debt167135996044142317450515(% GDP)8.55.43.62.11.65.813.117.218.3Monetary indicators (average)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.02	Budget balance	88	280	331	162	-96	-383	-416	-197	-80
(% GDP)8.55.43.62.11.65.813.117.218.3Monetary indicators (average) Inflation (% change)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.0	(% GDP)	4.4	11.1	12.0	5.8	-3.4	-15.6	-17.2	-7.5	-2.9
Monetary indicators (average) 3.8 3.7 2.9 3.5 2.7 2.2 3.4 -0.1 5.2   SAMA base lending rate (%, end year) 2.0 2.15 1.0 1.17 11.8 1.17 11.8 11.7 11.8	Gross public debt	167	135	99	60	44	142	317	450	515
Inflation (% change) SAMA base lending rate (%, end year)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.02	(% GDP)	8.5	5.4	3.6	2.1	1.6	5.8	13.1	17.2	18.3
Inflation (% change) SAMA base lending rate (%, end year)3.83.72.93.52.72.23.4-0.15.2SAMA base lending rate (%, end year)2.02										
SAMA base lending rate (%, end year)2.02										
year)2.0		3.8	3.7	2.9	3.5	2.7	2.2	3.4	-0.1	5.2
External trade indicators (\$ billion) 215 318 337 322 285 153 137 155 166   Total export revenues 251 365 388 376 342 204 184 202 215   Imports 97 120 142 153 158 159 128 117 118   Trade balance 154 245 247 223 184 44 56 86 97   Current account balance 67 159 165 135 74 -57 -28 2 14   (% GDP) 12.7 23.6 22.4 18.1 9.8 -8.7 -4.3 0 1.8   Official reserve assets 445 544 657 726 732 616 534 479 448   Social and demographic   indicators 27.4 28.2 28.9 29.6 30.3 31.0 31.7 32.6 33.3   Saudi Unemployment (15+, %) 11.2 12.4 12.1 11.7 11.7 11.5	- ·	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.5
Oil export revenues215318337322285153137155166Total export revenues251365388376342204184202215Imports97120142153158159128117118Trade balance15424524722318444568697Current account balance6715916513574-57-28214(% GDP)12.723.622.418.19.8-8.7-4.301.8Official reserve assets445544657726732616534479448Social and demographic indicators27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8	year)									
Oil export revenues215318337322285153137155166Total export revenues251365388376342204184202215Imports97120142153158159128117118Trade balance15424524722318444568697Current account balance6715916513574-57-28214(% GDP)12.723.622.418.19.8-8.7-4.301.8Official reserve assets445544657726732616534479448Social and demographic indicators27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8	External trade indicators (\$ billion)	)								
Total export revenues251365388376342204184202215Imports97120142153158159128117118Trade balance15424524722318444568697Current account balance6715916513574-57-28214(% GDP)12.723.622.418.19.8-8.7-4.301.8Official reserve assets445544657726732616534479448Social and demographic indicators27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8			318	337	322	285	153	137	155	166
Imports97120142153158159128117118Trade balance15424524722318444568697Current account balance6715916513574-57-28214(% GDP)12.723.622.418.19.8-8.7-4.301.8Official reserve assets445544657726732616534479448Social and demographic indicators27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8	•				376					
Trade balance15424524722318444568697Current account balance6715916513574-57-28214(% GDP)12.723.622.418.19.8-8.7-4.301.8Official reserve assets445544657726732616534479448Social and demographic indicators27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8	•									
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(% GDP) 12.7 23.6 22.4 18.1 9.8 -8.7 -4.3 0 1.8   Official reserve assets 445 544 657 726 732 616 534 479 448   Social and demographic indicators 726 732 616 534 544 657 544 657 544 657 544 657 616 534 479 448   Social and demographic indicators 754 28.2 28.9 29.6 30.3 31.0 31.7 32.6 33.3   Souid Unemployment (15+, %) 11.2 12.4 12.1 11.7 11.5 12.5 12.3 11.8										
Official reserve assets 445 544 657 726 732 616 534 479 448   Social and demographic indicators 27.4 28.2 28.9 29.6 30.3 31.0 31.7 32.6 33.3   Saudi Unemployment (15+, %) 11.2 12.4 12.1 11.7 11.5 12.5 12.3 11.8										
Social and demographic indicators   27.4   28.2   28.9   29.6   30.3   31.0   31.7   32.6   33.3     Saudi Unemployment (15+, %)   11.2   12.4   12.1   11.7   11.5   12.5   12.3   11.8										
indicatorsPopulation (million)27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8										
Population (million)27.428.228.929.630.331.031.732.633.3Saudi Unemployment (15+, %)11.212.412.111.711.711.512.512.311.8										
Saudi Unemployment (15+, %)   11.2   12.4   12.1   11.7   11.5   12.5   12.3   11.8		27.4	28.2	28.9	29.6	30.3	31.0	31.7	32.6	33.3
	GDP per capita (\$)									

Sources: Jadwa Investment forecasts for 2017 & 2018. General Authority for Statistics for GDP and demographic indicators, Saudi Arabian Monetary Authority for monetary and external trade indicators, Ministry of Finance for budgetary indicators. \*Slight variation in current versus historical forecasts due to revision in nominal GDP as stated by Saudi Arabian Monetary Authority



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