

# جدوى للإستثمار Jadwa Investment

#### Saudi Chartbook

#### Summary

**Real Economy:** POS sale transactions were down 1 percent and ATM withdrawals down 11 percent year-on-year, reflecting slower activity due to Eid al-Fitr holidays. Meanwhile, cement sales and production dropped to their lowest level since September 2008.

**Balance of Payments:** Q1 2017 data showed the current account moved into a surplus for the first time since Q3 2014. This was mainly due to a notable improvement in exports and a decline in imports.

**Government Finance:** In June, the net monthly change to government accounts with SAMA came out negative, falling by SR11.7 billion. The majority of these declines were due to net withdrawals from government reserves.

**SAMA Foreign Reserve Assets:** SAMA foreign reserve assets rose by \$1.6 billion in June, the first month-on-month increase since May 2016. This likely reflects an improving current account, the recent international sukuk issuance in April, and lower seasonal spending by government, during the summer months.

**Bank Lending and Deposits:** Total bank deposits rose by SR31 billion, the highest month-on-month increase since February 2015.

**Money Supply:** Money supply rose by 1.5 percent, year-on-year, the largest rise since January 2016. A yearly increase in time & savings and demand deposits and an improvement in quasi-money bank deposits helped push up money supply in June.

**Inflation:** The deflationary trend seen since the beginning of 2017 continued into June, with inflation 0.4 percent lower than the same time last year.

**Real Estate Prices:** Real estate prices improved slightly quarter-onquarter in Q2 2017, but they remain in negative territory year-onyear.

**Oil - Global:** Brent oil prices were up 5 percent, and WTI up 3 percent, month-on-month in July.

**Oil - Regional:** Saudi crude oil production was up marginally, by 1 percent, month-on-month in June, but still remains below the Kingdom's agreed reference output level of 10.06 mbpd.

**Exchange Rates:** The dollar lost ground against most currencies in July as political developments in the US clouded the outlook of dollar.

**Stock Market:** TASI was down 4.6 percent month-on-month in July as profit taking and cautious investor behavior, during Q2 2017 company reporting period, affected the market.

For comments and queries please contact:

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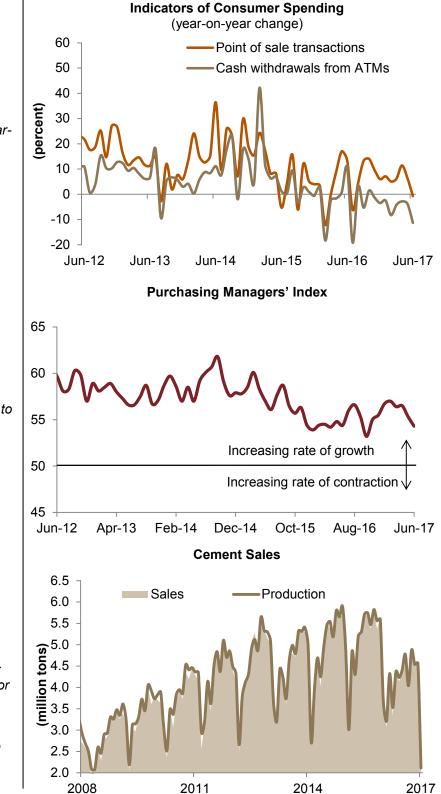
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#### **Real Economy**

June data showed signs of slower economic activity. POS sale transactions were down 1 percent year-on-year, reflecting slower activity due to Eid al-Fitr holidays, with the previous yearly decline being observed in July 2016, also during Eid al-Fitr holidays. For similar reasons, ATM transactions showed their largest declines, down 11 percent, since July 2016.



POS sale transactions were down 1 percent and ATM down 11 percent yearon-year, reflecting slower activity due to Eid al-Fitr holidays.

Non-oil PMI also dropped to 54.3 in June, but remains pointing to expansionary activity.

Meanwhile, a difficult year so far for the cement sector was underlined by June data, which showed the lowest level of production and sales of cement since September 2008.



#### **Balance of Payments**

Q1 2017 data showed that the current account moved into a surplus for the first time since Q3 2014. This was mainly due to notable improvement in exports, which were up 41 percent year-on-year, and a decline in imports, which were down 14 percent year-on-year. Meanwhile, remittances by foreign workers declined to \$8.5 billion, the lowest since Q4 2013.

**Current Account Balance** 110 90 70 50 **(uoilliq** 10 10 30 **9**-30 -50 -70 Q1 Q1 Q1 Q1 Q1 Q1 Q1 Q1 2010 2011 2012 2013 2014 2015 2016 2017 Other Remittances Income Imports Exports CA balance Remittances (\$ billion) 10 9 (\$ billion) 8 7 6 5 Q1 Q1 Q1 Q1 Q1 Q1 Q1 Q1 Q1 2010 2011 2012 2013 2014 2015 2009 2016 2017 **Remittances per Foreign Worker** (\$ per worker) Foreign workers Avg. remittance per worker (RHS) 1250 8.6 8.4 1200 (million workers) 8.2 US dollars 8 1150 7.8 1100 7.6 7.4 1050 7.2 7 1000 Q1 2015 Q3 2015 Q1 2016 Q3 2016 Q1 2017

The current account moved into a surplus at \$6 billion, compared to -\$2.3 billion in Q4 2016 and -\$20.3 billion a year ago. Also, the current account balance was revised to -\$28 billion in 2016 as a whole, compared to -\$25 billion, due to higher than previously stated imports.

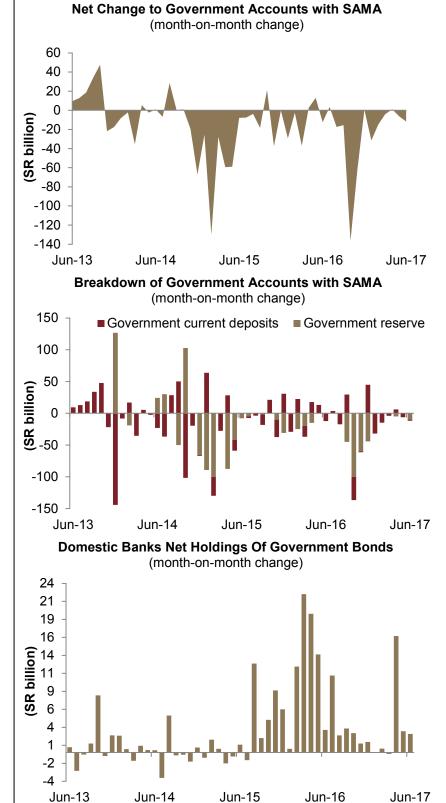
Meanwhile, remittances declined to \$8.5 billion, the lowest since Q4 2013...

...although, going forward, the introduction of expat dependency fees, since July 2017, could lead to a rise in the number of expat dependents being repatriated and, concurrently, a rise in remittances.



#### **Government Finance**

In June, the net monthly change to government accounts with SAMA came out negative, falling by SR11.7 billion. The majority of the declines were due to net withdrawals from government reserves. Meanwhile, banks net holdings of government bonds rose marginally during the month, but are expected to rise more sizably in the coming months, due to the government's domestic sukuk program.



Net monthly change to government accounts with SAMA came out negative, falling by SR11.7 billion in June...

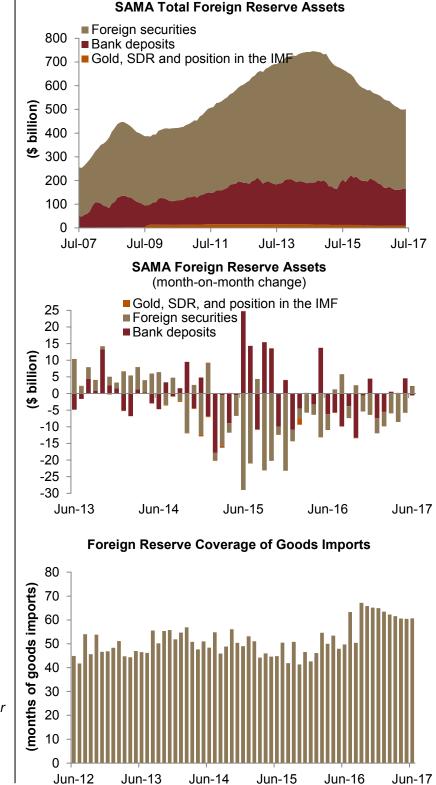
...with the majority of the declines due to net withdrawals from government reserves.

The government commenced a domestic sukuk program, the first of which totaled SR17 billion, but could total SR70 billion during 2017 as a whole. As such we expect banks net holdings of government bonds to rise in the months ahead.



# SAMA Foreign Reserve Assets

SAMA foreign reserve assets rose by \$1.6 billion in June, the first month-on-month increase since May 2016. This likely reflects an improving current account, the recent international sukuk issuance in April, and lower seasonal spending by government, during the summer months. As a result, foreign reserve coverage rose marginally and remains at comfortable levels to finance imports.



SAMA foreign reserve assets rose by \$1.6 billion in June...

...with the increase coming from a rise in foreign securities.

As a result, foreign reserve coverage rose marginally during the month and remains at comfortable levels to finance imports, for 61 months.



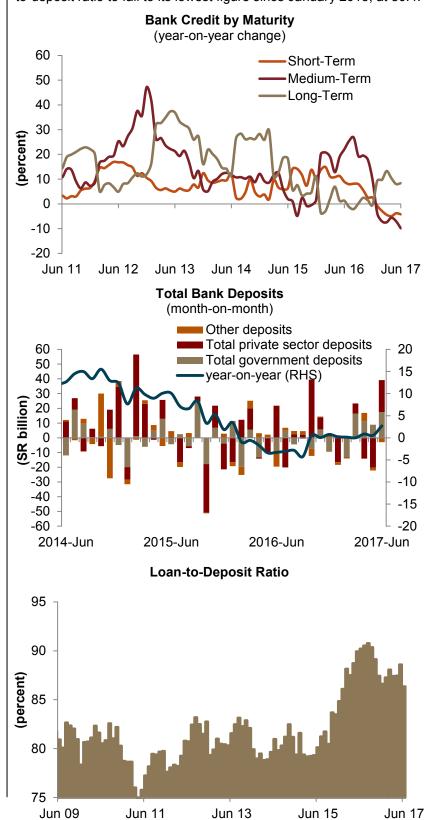
#### **Bank Lending and Deposits**

Year-on-year bank credit in June remained in the negative territory for both short and medium term credit, but long-term credit continued to show strong growth. Meanwhile, total bank deposits rose by SR31 billion, the highest month-on-month increase since February 2015. The combination of rising deposits and slowing credit led to the loanto-deposit ratio to fall to its lowest figure since January 2015, at 86.4.

Year-on-year in June bank credit remained in the negative territory for both short and medium term credit, but long-term credit continued to show strong growth.

Total bank deposits rose by SR31 billion, the highest month-on-month increase since February 2015,with both government and private sector deposits rising. The rise in private sector deposits was due to a rise in both time & savings and quasi-money bank deposits.

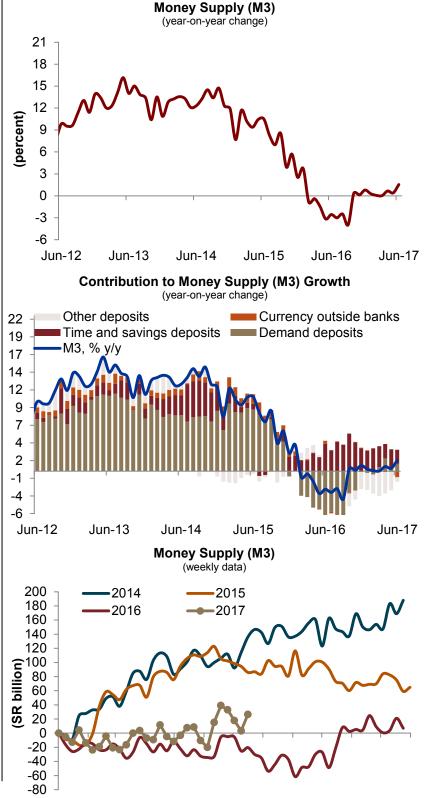
The combination of rising deposits and slowing credit led to the loan-to-deposit ratio to fall to its lower figure since January 2015, at 86.4.





# **Money Supply**

Money supply rose by 1.5 percent year-on-year in June, the largest rise since January 2016. Although a yearly increase in time & savings and demand deposits contributed to the rise, an improvement in quasi-money (Other) bank deposits also helped push up money supply. Provisional weekly data shows the uptick in money supply is likely to continue into July.





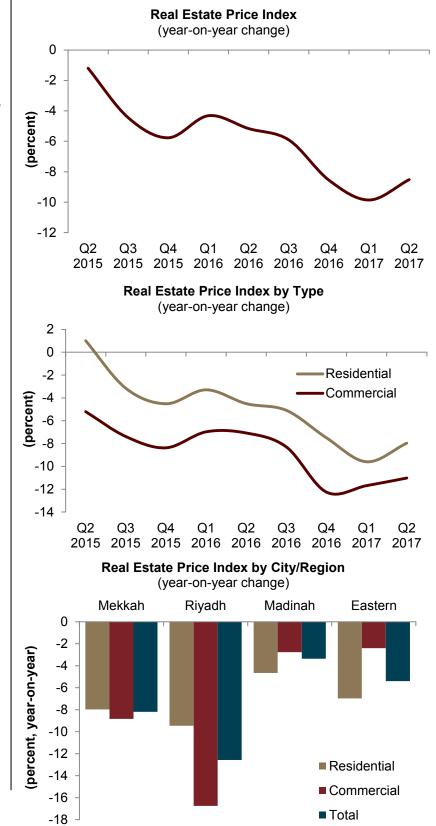
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Provisional weekly data shows the uptick in money supply is likely to continue into July.



# **Real Estate Price Index**

Real estate prices improved slightly quarter-on-quarter in Q2 2017, but remain in the negative territory year-on-year, down 8 percent. Overall, real estate prices were down by 8.5 percent year-on-year with both commercial and residential showing negative growth. The commercial market in Riyadh exhibited the worst performance, at - 16.7 percent year-on-year.



Real estate prices improved slightly quarter-on-quarter in Q2 2017, but remain in the negative territory yearon-year.

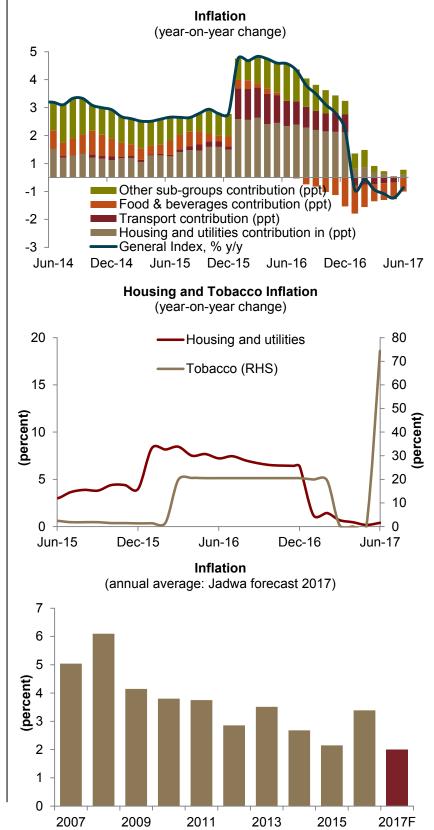
Overall, real estate prices were down by 8.5 percent year-on-year with both commercial and residential segments showing negative growth.

The commercial market in Riyadh exhibited the worst performance, at -16.7 percent year-on-year.



#### Inflation

The deflationary trend seen since the beginning of 2017 continued into June, with inflation 0.4 percent lower than the same time last year. Although the tobacco segment rose 75 percent year-on-year, following a tax on tobacco and sugary drinks, due to its very small contribution to overall inflation, the impact was negligible.



Deflation continued in June, with prices 0.4 percent lower than the same time last year.

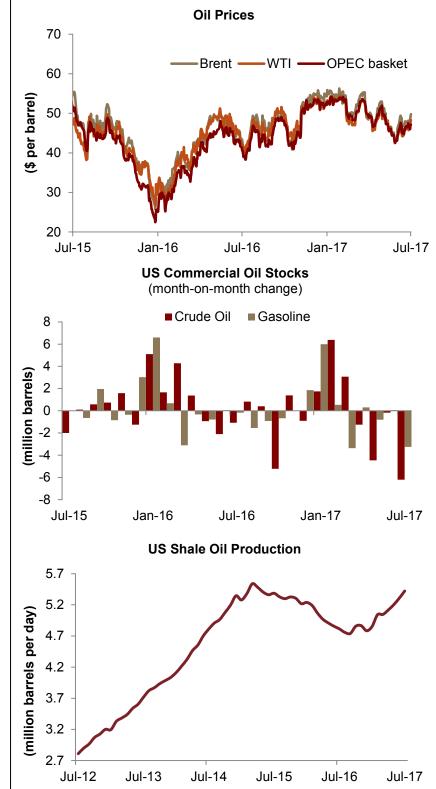
The tobacco segment rose 75 percent year-on-year, following a tax on tobacco and sugary drinks, but due to its very small contribution to overall inflation, the impact was negligible. Meanwhile, the government delayed linking household electricity prices to a higher reference price, as was expected in mid-2017...

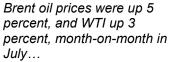
...although prices could still be hiked later in the year it still puts a downside risk to Jadwa's current inflation forecast of 2 percent for 2017, as a whole.



# Oil - Global

Brent oil prices were up 5 percent, and WTI up 3 percent, month-onmonth in July. Market sentiment has improved mildly in recent weeks with higher seasonal demand expected to lend some support to prices in the near term. Oil markets were further boosted by the conclusion of an OPEC meeting where Nigerian production was capped and Saudi Arabia pledged to limit oil exports in August.





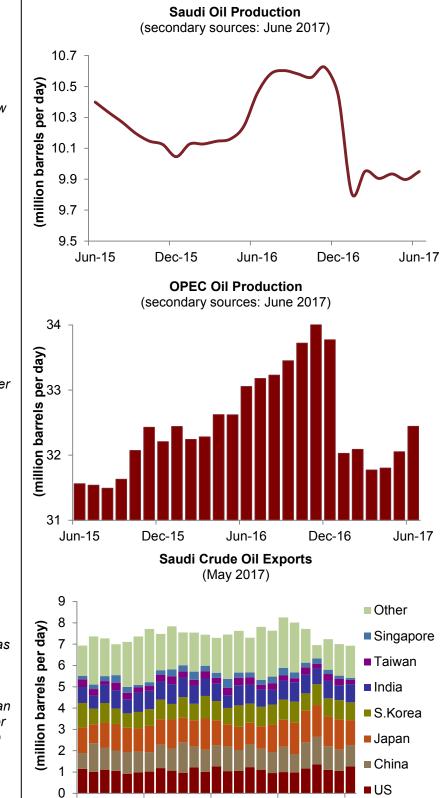
...as market sentiment improved due to declining US oil and gasoline stocks and positive developments following an OPEC meeting where Saudi Arabia pledged to limit oil exports in August.

Nevertheless, oil markets are still vulnerable to downside risks, partly due to rising US shale oil supply, which is currently close to all-time record highs.



# Oil - Regional

Saudi crude oil production was up marginally, by 1 percent, monthon-month in June, but still remains below the Kingdom's agreed reference output level of 10.06 mbpd. OPEC production rose sharply during the month as a result of higher Libyan and Nigerian production. Further rises in production from both countries could push OPEC output back above 33 mpbd, close to pre-cut levels.



Whilst Saudi crude oil production remained below reference output levels in June...

...OPEC output was up sharply as a result of higher Libyan and Nigerian production. Further rises from both countries could push OPEC output back above 33 mpbd, close to pre-cut levels.

That said, Saudi Arabia has pledged to limit oil exports to around 6.6 mbpd in the month of August, which is roughly 300 tbpd lower than the latest available data for May. This should help cap OPEC supply.

May-15

Nov-15

May-16

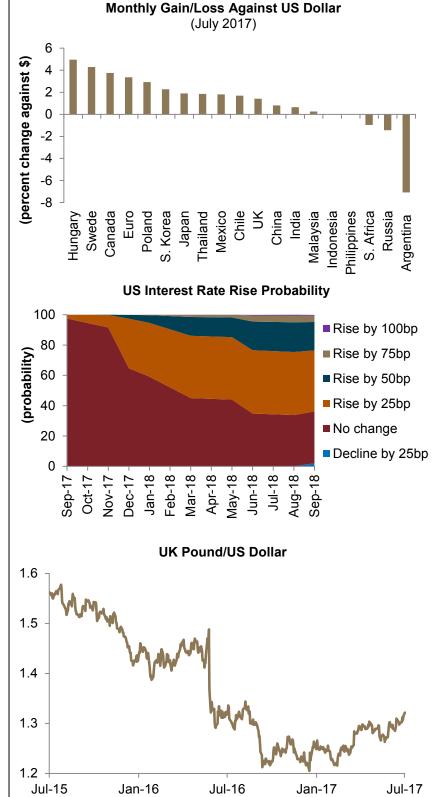
Nov-16

May-17



# **Exchange Rates**

The dollar lost ground against most currencies in July as political developments in the US clouded the outlook of dollar. Many policies planned by the US administration, such as tax reform and fiscal stimulus, that may have resulted in pushing interest rates up, and therefore increasing dollar strength, now look difficult to implement.



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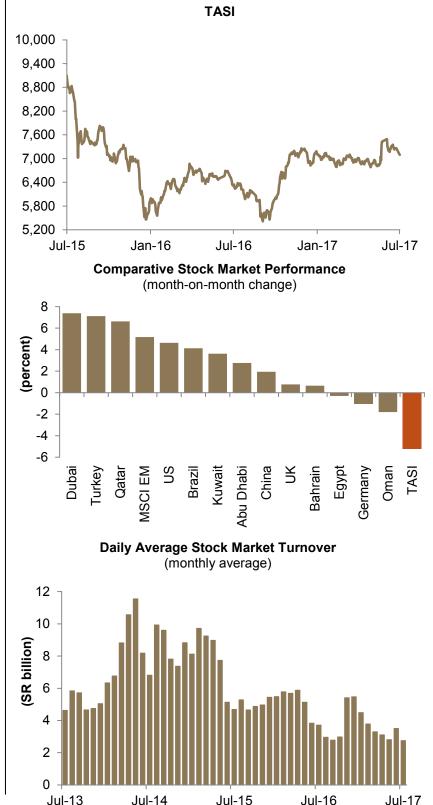
Latest survey data shows that the market expects no change in interest rates during most of 2017, with some even predicting a decline in US interest rates next year.

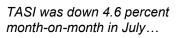
As a result of dollar weakness, the UK pound hit its highest point against the dollar in almost a year.



# **Stock Market**

TASI was down 4.6 percent month-on-month in July. The decline was largely as a result of profit taking following last month's spike in TASI after MSCI announced that the Saudi bourse would be reviewed for inclusion into its Emerging Market Index. Additionally, cautious investor behavior, as a listed companies began to report Q2 2017 financial results, added to declines.





...making it one of the worst performing indices during the month.

Cautious investor behavior, as a listed companies began to report Q2 2017 financial results, added to declines, which was also reflected in market turnover.

#### Key Data

Nominal GDP   view		2010	2011	2012	2013	2014	2015	2016	2017F	2018F
(\$ billion) 527 671 736 747 756 652 646 705 762   (% change) 22.8 27.4 9.6 1.5 1.3 -13.8 -0.8 10.2 8.1   Real GDP (% change)   Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -1.2 0.2   Non-oil private sector 9.7 8.0 5.6 7.0 5.4 3.41 0.1 1.2 1.2   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.5 0.4   Total 0.0 0.4 2.7 3.7 4.11 1.7 0.1 0.6   Brent (%b) 77.5 10.39 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 616 528 708 911   Government revenue 742 1.118 1.247 1.10 978 930 <t< td=""><td>Nominal GDP</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Nominal GDP									
(% change) 22.8 27.4 9.6 1.5 1.3 -0.8 10.2 8.1   Real GDP (% change) .01 12.2 5.1 1.6 2.1 5.27 3.8 -1.2 0.2   Non-oil private sector 9.7 8.0 5.6 7.0 5.4 3.41 0.1 1.2 1.2   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.5 0.4   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 0.1 0.6   Oli indicators (average)   Brent (\$\%) 79.8 112.2 112.4 109.6 9.4 52.1 43.2 54.5 60.8   Saudi (\$\%) 77.5 10.3 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.6 9.7 10.2 10.4 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2	(SR billion)	1,976	2,517	2,760	2,800	2,836	2,444	2,424	2,642	2,857
Real GOP (% change) -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -1.2 0.2   Non-oil private sector 9.7 8.0 5.6 7.0 5.4 3.41 0.1 1.2 1.2 1.2   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.5 0.4   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 0.6 0.5 0.4   Oil indicators (average) Brent (\$/b) 79.8 112.2 112.4 109.6 99.4 52.1 43.2 54.5 60.8   Saudi (\$/b) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 <td>(\$ billion)</td> <td>527</td> <td>671</td> <td>736</td> <td>747</td> <td>756</td> <td>652</td> <td>646</td> <td>705</td> <td>762</td>	(\$ billion)	527	671	736	747	756	652	646	705	762
Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -1.2 0.2   Non-oil private sector 9.7 8.0 5.6 7.0 5.4 3.41 0.1 1.2 1.2   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.5 0.4   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 0.1 0.6   Oil indicators (average) Brent (5/h) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 10.2 10.2   Budgetary indicators (SR billion) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Budgetalance 742 1,118 1,247 1,156 1,044 616 528 708 911   Government expenditure* 654 827 873 976 1,110 <t< td=""><td>(% change)</td><td>22.8</td><td>27.4</td><td>9.6</td><td>1.5</td><td>1.3</td><td>-13.8</td><td>-0.8</td><td>10.2</td><td>8.1</td></t<>	(% change)	22.8	27.4	9.6	1.5	1.3	-13.8	-0.8	10.2	8.1
Oil -0.1 12.2 5.1 -1.6 2.1 5.27 3.8 -1.2 0.2   Non-oil private sector 9.7 8.0 5.6 7.0 5.4 3.41 0.1 1.2 1.2   Non-oil government 7.4 8.4 5.3 5.1 3.7 2.72 0.6 0.5 0.4   Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 0.1 0.6   Oil indicators (average) Brent (5/h) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 10.2 10.2   Budgetary indicators (SR billion) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Budgetalance 742 1,118 1,247 1,156 1,044 616 528 708 911   Government expenditure* 654 827 873 976 1,110 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>										
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Non-oil government Total   7.4   8.4   5.3   5.1   3.7   2.72   0.6   0.5   0.4     Total   5.0   10.0   5.4   2.7   3.7   4.11   1.7   0.1   0.6     Oil indicators (average) Brent (\$/b)   79.8   112.2   112.4   109.6   99.4   52.1   43.2   54.5   56.8     Poduction (million b/d)   8.2   9.3   9.8   9.6   9.7   10.2   10.4   51.5   56.8     Government revenue   742   1,118   1,247   1,156   1,044   616   528   708   911     Government expenditure*   654   827   873   976   1,110   978   930   890   929     Budget balance   88   291   374   180   -66   -362   402   -182   -18     (% GDP)   4.4   11.6   13.6   6.4   -2.3   -14.8   -16.6   -59   -0.6     Gross public debt										
Total 5.0 10.0 5.4 2.7 3.7 4.11 1.7 0.1 0.6   Oli miciators (average) First (\$\mathcal{s}\mathcal\mathcal\mathcal{s}\mathcal\mathcal{s}\mathcal\mathca										
Oil indicators (average) 79.8 112.2 112.4 109.6 99.4 52.1 43.2 54.5 60.8   Saudi (\$/b') 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.6 9.7 10.2 10.4 10.2 <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	•									
Brent (\$/b) 79.8 112.2 112.4 109.6 99.4 52.1 43.2 54.5 60.8   Saudi (\$/b) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 10.2 10.2   Budgetary indicators (SR billion) 742 1,118 1,247 1,156 1,044 616 528 708 911   Government expenditure* 654 827 873 976 1,110 978 930 890 929   Budget balance 88 291 374 180 -66 -362 -402 -182 -18   (% GDP) 4.4 11.6 13.6 6.4 -2.3 -14.8 -16.6 -6.9 -0.6   Gross public debt 167 135 99 60 44 142 317 433 628   (% GDP) 8.5 5.4 3.6 2.1 1.6 5.8 13.1 16.4	lotal	5.0	10.0	5.4	2.7	3.7	4.11	1.7	0.1	0.6
Brent (\$/b) 79.8 112.2 112.4 109.6 99.4 52.1 43.2 54.5 60.8   Saudi (\$/b) 77.5 103.9 106.1 104.2 95.7 49.4 40.6 51.5 56.8   Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 10.2 10.2 10.2   Budgetary indicators (SR billion) 742 1,118 1,247 1,156 1,044 616 528 708 911   Government expenditure* 654 827 873 976 1,110 978 930 890 929   Budget balance 88 291 374 180 -66 -362 -402 -182 -18   (% GDP) 4.4 11.6 13.6 6.4 -2.3 -14.8 -16.6 -5.9 -0.6   Gross public debt 167 135 99 60 44 142 317 433 628   (% GDP) 8.5 5.4 3.6 2.1 1.6 5.8 131<	Oil indicators (average)									
Production (million b/d) 8.2 9.3 9.8 9.6 9.7 10.2 10.4 10.2 10.2   Budgetary indicators (SR billion) Government revenue 742 1,118 1,247 1,156 1,044 616 528 708 911   Budget balance 88 291 374 180 -66 -522 402 -183 -183 -183 -183 -183 -183 -183 -183 -183	Brent (\$/b)	79.8	112.2	112.4	109.6	99.4	52.1	43.2	54.5	60.8
Budgetary indicators (SR billion) 742 1,118 1,247 1,156 1,044 616 528 708 911   Government expenditure* 654 827 873 976 1,110 978 930 890 929   Budget balance 88 291 374 180 -66 -362 -402 -182 -18   (% GDP) 4.4 11.6 13.6 6.4 -2.3 -14.8 -166 -6.9 -0.6   Gross public debt 167 135 99 60 444 142 317 433 628   (% GDP) 8.5 5.4 3.6 2.1 1.6 5.8 13.1 16.4 22.0   Monetary indicators (average) 8.5 5.4 3.6 2.1 1.6 5.8 13.1 16.4 2.0 4.7   SAMA base lending rate (%, end year) 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.5 3.0   Oil export revenues 215 318 337 322 285 157	Saudi (\$/b)	77.5	103.9	106.1	104.2	95.7	49.4	40.6	51.5	56.8
Government revenue7421,1181,2471,1561,044616528708911Government expenditure*6548278739761,110978930890929Budget balance88291374180-66-362-402-182-18(% GDP)4.411.613.66.4-2.3-14.8-16.6-6.9-0.6Gross public debt167135996044142317433628(% GDP)8.55.43.62.11.65.813.116.422.0Monetary indicators (average)3.83.72.93.52.72.23.42.04.7SAMA base lending rate (%, end year)2.0 <td>Production (million b/d)</td> <td>8.2</td> <td>9.3</td> <td>9.8</td> <td>9.6</td> <td>9.7</td> <td>10.2</td> <td>10.4</td> <td>10.2</td> <td>10.2</td>	Production (million b/d)	8.2	9.3	9.8	9.6	9.7	10.2	10.4	10.2	10.2
Government revenue7421,1181,2471,1561,044616528708911Government expenditure*6548278739761,110978930890929Budget balance88291374180-66-362-402-182-18(% GDP)4.411.613.66.4-2.3-14.8-16.6-6.9-0.6Gross public debt167135996044142317433628(% GDP)8.55.43.62.11.65.813.116.422.0Monetary indicators (average)3.83.72.93.52.72.23.42.04.7SAMA base lending rate (%, end year)2.0 <td></td>										
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Saudi Unemployment (15+, %)   11.2   12.4   12.1   11.7   11.5   12.5   12.3   11.8		27.4	28.2	28.9	29.6	30.3	31.0	31.7	32.6	33.3
	GDP per capita (\$)									

Sources: Jadwa Investment forecasts for 2017 and 2018. General Authority for Statistics for GDP and demographic indicators, Saudi Arabian Monetary Agency for monetary and external trade indicators, Ministry of Finance for budgetary indicators.



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